

Clear the Air

Spring 2006

A Newsletter from Beach Filters Products, Inc., of Glen Rock, PA

Company News and Notes

- Leslie Doll has been promoted to plant manager. A graduate of Lock Haven University and second team all-American field hockey star, Leslie joined the Beach team ten years ago. Now she's our star, running the plant and working our inside sales with Lori Prickitt.
- Wes Jones has added general sales manager to his role and is back to enjoying traveling and meeting with customers.
- After April 30, you'll find a new Beach Filters when you visit us online. This major update will make beachfilters.com more user-friendly and search engine compatible. Our complete product line will be merchandised and all our literature will be downloadable from the site. Plus, our end-users will be able to go directly to you with an RFQ (Request for Quote) from our Web site. Together with Globalspec.com, the new Web site is sure to increase quality sales leads.
- Our new Beach Product Summary brochure is hot off the presses; a sample is enclosed. Please let us know if you need additional copies.
- 2006 is off to a good start and we look forward to a great year. Thank you for your support and your business.

Two New Products Expand Your Options

The BB/DS-6 Breather



Beach is now carrying a new disposable steel breather for outdoor and marine applications. This rugged breather is designed for big cylinder systems like garbage trucks and construction equipment. The BB/DS-6 is 6.5" tall x 5" in diameter with a filtration area of 38 in² and a 9 oz. absorption capacity. Its operating temperature range is -20°F to +250°F. Look for more information about this new product soon.



Choose the disposable BB/DS-6 steel breather for heavy-duty applications.

Container Dri® II

Container Dri® II, a desiccant pouch for humidity control, joins our line as a perfect complement to our Sta-Dri® clay desiccant pouch. Originally designed for over-the-water shipping, the adhesive-backed, single-use pouch can be used individually or in strips of 6 to control humidity during over-land shipments in refrigerated or non-refrigerated containers as well as in storage situations. Using calcium chloride and starch to absorb moisture, one envelope is effective in a 50 ft³ area and its thick no-spill gel formula makes it safe and non-toxic. Look for more information about this new product soon.



Container Dri® II desiccant filter pouches are ideal for shipments over land and sea.

BEACH
FILTERS

Spotlight on the MoistureBloc™ Filter

Sales of MoistureBloc™, a specialty filter for plasma, paint and welding industries, have begun to pick up as our distributors find unique applications for this filter. Designed for an absolutely moisture-free air stream, MoistureBloc™ prolongs the life of consumable parts, reduces moisture-related defects and lessens lost production time with its easy, tool-free element change.

Do you have a MoistureBloc™ filter application? We'd like to develop a testimonial with you. And to sweeten the deal, the first three testimonials received will get a \$75 gift certificate for Omaha Steaks and Seafood.

MOISTURE BLOC
by Beach



You Asked – Beach Answered: Product Improvements



Beach Disposable Breathers models BB-2, 3 and 4 now come with a 1" NPT port and rugged polycarbonate housing instead of the original bayonet slip fit. This new housing is perfect for indoor and outdoor use. These upgrades are a direct result of customer feedback. Keep it coming. Also, remember these units are now sold in 6-unit boxes.

Beach's Compressed Air Filters models F-T40 and F-T60 now have aluminum heads instead of the original acetal design. This change takes the worry out of over-torquing the 1" inlet and discharge lines during installation. The F-T20 model, with its smaller ports, is maintaining the acetal head design.

Hot Topic

75% of all component failures are due to hydraulic oil contamination. Beach breathers have grown over 25% per year over the past three years. Are you part of the 25% growth curve? Call us today for information about Beach Breathers filters.

MoistureBloc and Sta-Dri are trademarks of Beach Filters Products, Inc. Container Dri is a registered trademark of Sud-Chemie AG.

BEACH
FILTERS

The Clear Choice for Point-of-Use Compressed Air & Gas Filters