

Clear the Air

Winter 2007-08

A Newsletter from Beach Filter Products, Inc., of Glen Rock, PA

Company News and Notes

Plant Expansion

• We recently started up a new high-speed desiccant pouch production line in Hanover, PA. This facility is comprised of all new automated equipment that allows not only lower costs and increased production, but also enables us to be more fuel efficient by increasing truckload capacities. Just another way Beach Filters is serving you better, with quality products that are made just for you, no matter how large or small your order.

Beachfilters.com

• Last year's launch of the renovated website has been very successful. We received positive customer feedback on utility and are now getting page 1 listings on the major engines. Our complete product line is merchandised and all of our literature is downloadable from the site. Also, we have recently engaged in a relationship with the vertical search engine "ThomasNet" which has improved the accuracy and quality of our website's searches and has been proven to be easier to use by customers.



BEACH
FILTERS

Custom Elements for Kidde Aerospace

by Beach Filters



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idde Aerospace and Defense of Wilson, NC, came to Beach Filters to meet a unique filtration need for the new Boeing 787 Dreamliner. Kidde, the leading manufacturer of fire protection and safety systems for commercial and military aviation, needed a unique element with a special desiccant for filtering Halon® gas flame retardant. What they needed next was a partner to manufacture the element. Floyd Fleming, Senior Research & Development Engineer for Kidde Aerospace stated, "We knew Beach had experience selling their products into the aerospace business and asked them to work with us to solve a problem for Boeing. They were very responsive and were able to build a custom filter element for our housing." Beach created this custom product for the Boeing 787 Dreamliner, and will happily be just as flexible with you. No matter how big or small your order, if you want quality products that are tailored to your needs without having to order in bulk quantities, Beach Filters will make it happen.

Hot Topic

Beach Filter Products Inc. is Certified Women Owned

Beach was recently granted national certification as a Women's Business Enterprise by the Women's Business Enterprise National Council (WBENC). Companies receiving this certification demonstrate commitment to fostering diversity and the continued development of diversity programs. The certification process is designed to confirm the business is at least 51% owned, operated and controlled by women. A little known fact: Beach Filter Products Inc. has been over 80% women owned for the past 36 years.



Spotlight on



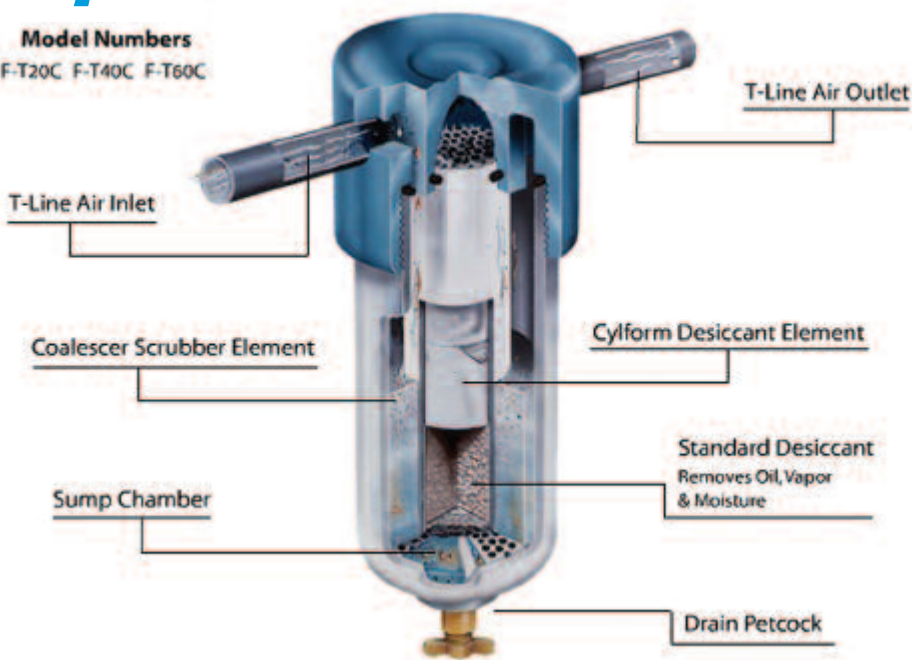
Sta-Dri® pouches consist of clay desiccant in granular form in a 100% spun-bonded polyester pouch. Sta-Dri® pouches are placed in shipping cartons or storage spaces to absorb moisture from the surrounding air. Sta-Dri® pouches have proven their superior drying ability by exceeding the Method II packaging performance standards described in Military Specifications Mil-P-116F, where the pouch is held below 40% relative humidity for 18 months to 2 years. Sta-Dri® pouches are used in both industrial and consumer applications to protect from moisture, mildew, rust and corrosion. End-use applications include industrial and aerospace parts and equipment, sensitive electronic products, and consumer applications such as boats, recreational vehicles, classic and antique cars, and firearm cabinets.



You Asked – Beach Answered: Product Improvements

BEACH

Model Numbers
F-T20C F-T40C F-T60C



T-Line Compressed Air Filter Undergoes Improvements

Beach has made significant improvements on its T-line filters. These filters are our most effective and efficient design with triple stage filtration, rapid servicing and clear view polyurethane bowl. Improvements for the T-20, T-40, and T-60 models were based on customer feedback and include:

- A softer main o-ring, which improves the exterior seal at lower torque. This means quicker, easier element changes.
- The top screen on the T-40 and T-60 was changed from plastic to aluminum to prevent fracture in violent surging situations.
- The acetyl head on the T-40 and T-60 was changed to aluminum to prevent damage to the head from over-tightening inlet and outlet lines during installation.

These improvements make our best, most popular and one of the industry's finest point-of-use compressed air filters easier to service and more robust than ever.



*thanks you for a great
2007 and wishes you all
the best in 2008*



The Clear Choice for Point-of-Use Compressed Air & Gas Filters