BEACH

Clear The Air

Complimentary Breather Filters

Complimentary breather filter samples are available for your end-user customers. Select any disposable model and fill out the form at beachfilters.com. The sample is sent direct to your end-user customer with shipping information sent to you for follow-up.

Free breather samples result in placements over 70% of the time. Click here for form.

• A product specification/selection guide is launchable from the middle of the form.

Other Merchandising:

- Our PowerPoint sales presentation is now available on beachfilters.com for download. Use it or parts of it for your next sales meeting.
- A distributor E-mail promotion is in the works: we are working on a one-page e-mail promotion for distributors to send directly to end-users reminding them of the value of breather filters and offering free samples. Use it with your customer mailing lists. It will be editable and available in April.

Breather Pricing: Prices increased 3% on average for 2012. Price lists were sent out last week and will be effective 3/19/2012.

Testimonials: needed for compressed air filters, breathers and Sta-Dri desiccant pouches. Fill out the form on beachsta-dri.com for a nice reward.

CLICK HERE



Beach Breather Filters growing 30% per year

Over the past 10 years, Beach Breathers have grown over 30% per year. Why?

Opportunity - Today, there are literally thousands of hydraulic oil reservoirs, gearboxes and pumps open to contamination. Your sales people are "tripping" over them every day in their normal activities.

Ready-to-buy - Manufacturers and equipment operators have learned the value of preventative maintenance and readily understand and embrace the concept. Clean oil results in up to 10X better reliability.

Applications - hydraulic oil reservoirs, gearboxes, pumps, storage tanks, mobile equipment in marine, construction and mining.

New Products

While 80% of your sales are probably our BB-2, BB-3 and BB-4 disposables, a full range of products are available for high flows, extreme environments and low flow applications.

New low flow products include:

- New BB-AG-1H bladder breather is a mini-version of the highly successful AG-8H bladder breather. These products are ideal for applications with frequent wash down or high humidity. See new literature at beachfilters.com.
- New Hybrid breathers for low flow applications: Aquaguard® models BB-AG: BBV, 1V, 2V, 3V use check valves to keep system clean and dry without a bladder so lower cost. See new literature at beachfilters.com.



 New non-desiccant breathers BB-ND: 2 and 35 are redesigned to repel moisture and filter out particulates to .3micron at max flows of .7 and 40 cfm respectively. See new literature at beachfilters.com.

Oil filtration solutions continue to grow also:

 Vacuum Dehydrators are now available: Following Des-Case's merger with AMS Filtration last year, depth filtration, vacuum dehydrator and coalescing oil purifying systems are now available through Beach Filters. Call for information.





The Clear Choice for Point-of-Use Compressed Air & Oil Filtration